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## **Core Competencies**

- Entrepreneurship & Small Business Training –
  Business formation, startup strategy, and scaling.
- Financial Literacy & Credit Optimization Personal credit repair, business credit building, funding readiness.
- Branding & Marketing Strategies Brand identity, storytelling, digital marketing, and customer engagement.
- Leadership & Personal Development Selfmastery, growth mindset, and client relationship cultivation.
- Workforce Development & Community Impact Training designed for youth, re-entry populations, and aspiring entrepreneurs.

# Past Performance & Impact

- Developed and delivered entrepreneurship bootcamps and mentorship programs (e.g., Rhythm 2 Riches).
- Helped entrepreneurs secure funding, build credit, and launch businesses across multiple industries.
- Trained and mentored youth, artists, and small business owners, leading to measurable increases in financial literacy and business readiness.

## **NAICS & NIGP Codes**

- 611430 Professional & Management Development Training
- 611699 All Other Miscellaneous Schools & Instruction
- 541611 Administrative & General Management Consulting
- 541613 Marketing Consulting Services
- 611710 Educational Support Services

# **Capability Statement**

# **Company Overview**

FoxPoint Capital Group is a certified business specializing in entrepreneurship training, business consulting, financial literacy, and credit-to-capital strategies. With over 16 years of experience, we equip individuals, entrepreneurs, and communities with the tools to launch, scale, and sustain successful businesses. Our programs are outcomes-driven, combining mindset development, business structure, branding, financial literacy, and credit optimization into a comprehensive entrepreneurship curriculum.

Graduates complete funding-ready business plans, credit-optimized profiles, and scalable launch strategies.

### **Differentiators**

- Certified Expertise: Leadership Certified, Certified
  Business Consultant, Board-Certified Credit Consultant.
- Proven Track Record: 16+ years guiding clients through business launch, credit repair, and funding acquisition.
- Comprehensive Resources: 5 published books on selfmastery, 3 financial literacy ebooks, and a full e-course on credit and business funding.
- Holistic Approach: Blends mindset, skill-building, and technical business acumen for long-term success.
- Community Alignment: Programs designed to drive local economic development, job creation, and financial empowerment.

## Certifications

- Leadership Certified Six Sigma Global Institute
- Certified Business Consultant U.S. Institute of Diplomacy and Human Rights
- Board-Certified Credit Consultant Credit Consultants Association







